



**PROUDLY PRESENTS**

## **Decision Making Workshop**

### **What's in it for you?**

Our understanding of how the brain works has improved in leaps and bounds over the last few decades and this has given us a better understanding of how decision making works. During the middle and later years of the last century, many considered that effective decision making required a logical approach, and decision-making workshops concentrated on that. Intuitive decisions were regarded with suspicion in some quarters.

However the ever accelerating complexity and speed of change in our lives has led to the realisation by some that many situations requiring decisions are too complicated or too short-lived for the rational approach and that, while it has its place, the rational approach should not always be regarded as the first choice in decision-making methods.

This workshop will give you executives who understand how decision-making works, and how and when to use the different approaches available to us in making decisions. They will also realise that making decisions is only a part of the problem-solving process because good decisions must be followed by effective implementation plans and adequate implementation monitoring in order to achieve better delivery.

### **Who should attend?**

Any leader and manager or supervisor who works in an environment of constant change.

### **What is the objective of the workshop?**

To provide leaders and managers with a deeper understanding of, and improved ability in, decision making, leading to improved delivery.

### **Content**

-  Introduction to decision making
-  Some important concepts
-  Who should make decisions?
-  The Twenty/Eighty Rule
-  What is most important?
-  Decision making in detail
-  Participation



 Technique for logical decision making:

- Focus on the problem
- Visualise a solution
- Implement the plan
- Evaluate the solution

 Action Plans

- What they are.
- How and when to write them.

 Self-evaluation

 Templates and examples

**Each workshop includes the vital skill of Action Planning!**

This workshop is one of the building blocks of the world-class

**T<sup>3</sup> Leadership/Management System**

A fully integrated system to run any enterprise, including hard and soft skills.

## General Information

**Price:** Prices to be provided on request

**Duration:** One day

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